



Southern Tier Community Health Center Network Inc.

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December 19, 2016

RE: Recommendation letter for The Inline Group

To Whom It May Concern:

My name is Lois Nease and I am the human resources director for Universal Primary Care (UPC). UPC is located in rural Western New York with offices in Olean (Cattaraugus County), Cuba (Allegany County) and Houghton (Allegany County). We will soon have another office in Salamanca (Cattaraugus County).

In addition to our primary care clinics, we also participate in a family medicine residency program with the University of Buffalo. With the retirement of our long-time residency program director, we were in need of a new director. When The Inline Group reached out to us, we liked what we heard and liked the model they proposed. We decided to take a gamble with them and that gamble has really paid off for us. Within 30 days of our engagement, we were presented with Dr. Eddo de Lang who is now our residency program director. It was a perfect match.

Being new to the world of recruiting, I can tell you that working with The Inline Group was one of the easiest things I have done. They practically do all the work for you; including making recommendations for your home page that might add interest for candidates. They do their homework and work hard to get to know your organization and any unique features about your community. I am very pleased with the level of activity that The Inline Group has brought to our clinic, for less than what most recruiters charge per each successful candidate. Their platform was successful for our clinic in Olean and we feel confident it will bring success for current and future roles as well.

I would not hesitate to recommend The Inline Group to any facility looking to add additional primary care physicians and/or advanced practitioners.

Sincerely,

Lois A. Nease
Human Resources Director
UPC