

Success Story

June 1, 2018



DR. Management

Facility Type: Medical Group

Client Partnership Date: March 26, 2018

Months of Service: Two

History

DR. Management's Human Resources Manager, Maria Diaz, worked with Elaine Peng, Director of Business Development for The Inline Group (TIG). Maria indicated that while she had many contingent recruiters working with her, she did not see a viable candidate for almost a year. After learning about our service, she was interested in getting started.

Jillian Roberson connected with Maria to initiate the relationship with an introductory call. During the introductory call, the parameters and specifics about each facility and opportunity are discussed and TIG begins to collect information and create the marketing mediums that will educate candidates about DR. Management's opportunities.

TIG sent the first family health nurse practitioner candidate to Maria on April 2nd. With Jillian out on vacation for the second week of the agreement, the client was relieved to know that the work did not stop.

Success

In the last two months, TIG has connected **12 unique candidates to DR. Management**, (five physicians and seven advanced practitioners). They have already hired two candidates, have extended a third offer, had seven onsite interviews and 13 phone interviews. More than 160 candidates have looked at DR. Management's recruitment web site to learn about the company.

DR. Management is experiencing this success because Maria Diaz responds promptly to each candidate. Maria is an experienced human resource executive with an exceptional recruitment background and understands that time is critical. She reviews each candidate, confirms the parameters, and calls to connect promptly. Communication between Maria and Jillian is frequent and fluid, and they share a good relationship.

"Working with Maria is an absolute pleasure," said Jillian. "She is extremely detailed when providing me job descriptions and I can always count on her to follow up with newly connected candidates within 24 hours, if not minutes, after she receives their profile sheet."

TIG looks forward to a long and successful relationship with DR. Management.